## **WE NEED YOU!**

## IF YOU KNOW, OR YOU ARE THIS PERSON - LISTEN UP!

Land Solutions, Inc., one of SW Florida's leading real estate brokerage and development firms, is seeking a talented Sales Manager to join our team of "A – Players". This individual needs to be a licensed Real Estate Broker or Salesperson with a background in commercial real estate brokerage and over 5 years of related real estate Sales Management experience, along with expertise in Sales Training and strong leadership abilities.

## We Need Someone Who:

- ✓ Has the ability to negotiate and manage complex real estate issues
- ✓ Solves problems quickly and creatively
- ✓ Thinks fast and can adapt fluidly to changing situations
- ✓ Consistently drives towards results while motivating others to do the same
- ✓ Can ensure team accountability and delegates appropriately
- ✓ Is an enthusiastic participant on the team and as a team leader
- ✓ Instinctively is able to recruit, train and manage other "A" Players
- ✓ Multi-tasks, balances priorities, and shifts gears seamlessly
- ✓ Drives relationships and instinctively manages interactions
- ✓ Maintains high standards and pushes for personal excellence
- ✓ Produces accurate results and creates sensible procedures

We offer a dynamic, fast paced work environment; a competitive compensation and benefits package; and the opportunity to work with top-notch professionals.

## **JOIN THE TEAM!**

Email resume and income expectations to landsolutionsjobs@yahoo.com