
JOSEPH P. WALTO, JR.

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PROFESSIONAL OBJECTIVE

Results-proven engineering and construction leader seeks to leverage diverse project management background and strategic communications skills within an impact role as a Vice President/Project Manager.

CORE COMPETENCIES

SITE DEVELOPMENT
PROJECT MANAGEMENT
NEW BUSINESS DEVELOPMENT

COST CONTROL
STAFF MANAGEMENT
STRATEGIC PLANNING

TEAM BUILDING
BUDGET DEVELOPMENT
CONTRACT NEGOTIATIONS

SUMMARY OF QUALIFICATIONS

- Demonstrated ability to streamline operations to increase productivity and company profit.
- Strategic leader with experience successfully managing multiple simultaneous projects within critical time constraints.
- Skilled in directing all phases of construction process, from site development through construction and final inspection.
- Forward-thinking planner with comprehensive knowledge of management, organizational development, cross-functional team development and project execution.

PROFESSIONAL EXPERIENCE

PAC & ASSOCIATES OF OSWEGO, INC. - *Oswego, New York*
Vice President/Project Manager

12/02 - Present

Designated as an impact performer to move privately-held Oswego, NY contracting company to the next level of operational capability. Leads high-level construction and engineering projects for a diverse range of industry clients ensuring efficient delivery and cost effective implementation. Manages bid preparation and team coordination for large-scale projects resulting in both strategic use of organizational resources and highest level of customer satisfaction.

- Anticipates needs of customer during all points of the bid and construction life-cycle process resulting in outstanding customer satisfaction.
- Unifies multiple teams of construction professionals under the principles of safety, collaboration, quality and efficient service.
- Solution-oriented with a time-tested understanding of project integrity, cost complexity, delivery limitations and timely adaptation to unanticipated events and unforeseen conditions.
- Influential manager with passion for developing team members by fostering an atmosphere of open communication and personal accountability.
- Identifies opportunities for performance improvement and process redesign while consistently achieving outstanding project results and accuracy.
- Actively seeks self-development through feedback, new knowledge of technologies and industry-leading design advancements.

WEGMAN'S FOOD MARKETS – *Rochester, New York*
Senior Site Construction Manager

1993 - 11/02

Selected for industry expertise to have complete responsibility for organization, supervision, scheduling, cost control, planning and project management of site development and improvements in New York, New Jersey, Pennsylvania and Virginia for a leader in the food market industry.

- Performed pre-purchase site inspections to generate accurate development cost estimates and determine financial viability of potential sites.
- Prepared and presented Power Point presentations at public meetings for food market approvals.
- Instrumental member of design team, providing insight into the constructability and cost effectiveness of designs generated by the civil engineering department.
- Subdivide final site design into individual bid packages and conduct all pre- and post-bid meetings and interviews to award contracts.

- Utilize construction background to efficiently manage cost control by thorough analysis of payments, value engineering proposals and requests for additional compensation.
- Directed company-wide site lighting upgrade program, controlling project scheduling by implementing Microsoft Project software from purchase/approval through design and construction.
- Interview, train and manage effective cross-functional project teams, including construction managers, site contractors proficient in all disciplines of construction and geotechnical and quality control consultants to ensure project quality.
- Dramatically reduced costs for site development by 21% through coordination of design and construction efforts and bidding out site work according to discipline.

GROW TUNNELING CORPORATION – *New York, New York*

1991 - 1993

Project Manager

Chosen for proven background in exceptional project execution to manage the reconstruction of Lock-03 on the Oswego Canal for the New York State Department of Transportation in Fulton, New York.

- Coordinated and managed team of four engineers, six superintendents and 120 craft people working in three shifts through facilitating daily site management meetings to ensure team accountability and accurate transfer of vital information between shift leaders.
- Accurately documented all project costs, securing an additional \$600,000 in work compensation.
- Maintained control of subcontractor performance through constant job review and hands-on management.

BARRETT PAVING MATERIALS – *Syracuse, New York*

1990 - 1991

Project Manager

Brought on to modernize construction practices for major asphalt paving company. Scope of responsibility included manpower and equipment scheduling, subcontractor negotiations, recording daily work quantities, pay request preparation and calculation of daily productivity reports.

- Managed multiple simultaneous projects including a \$6.7 million road reconstruction, \$1.8 million paving project and a \$2.2 million airport apron expansion, lowering overhead costs and improving company's professional image.

WW DELTA CONSTRUCTION – *Syracuse, New York*

1988 - 1990

Co-Owner/General Superintendent

Secured start-up capital, insurance and bonding to develop concept into a successful business with New York State Department of Transportation approval to submit bids for projects ranging from \$100,000 to \$1,000,000.

- Completed three bridge rehabilitation projects totaling \$960,000; projects completed under budget in one construction season.

THE HULL CORPORATION – *Washington, DC*

1983 - 1988

Project Superintendent

1987 - 1988

Promoted to have full responsibility for all engineering, surveying, scheduling and field management for \$2.6 million bridge and intersection reconstruction project for the Federal Highway Administration.

- Streamlined cost control functions by developing automated system to track owner and subcontractor/supplier payments, cash flow and internal monthly cost reports.

Project Engineer

1984 - 1987

Handled engineering duties for a \$19.6 million New York State Department of Transportation project in Utica, New York including the construction of three concrete and steel bridges, one box culvert and a 130,000 square foot reinforced earth wall structure. Completed installation of over two miles of drainage pipe, 1 million cubic yards of embankment and 35,000 linear feet of structural piling.

- Utilized outstanding communication and organizational skills to schedule field operations with local utilities and subcontractors and manage a commercial gravel pit operation.

EDUCATION

ROCHESTER INSTITUTE OF TECHNOLOGY

Rochester, New York

Bachelor of Science in Civil Engineering

STATE UNIVERSITY OF NEW YORK

Delhi, New York

A.A.S. in Civil Engineering

HIGHLIGHTED PROJECTS

- East Syracuse-Minoa Schools Additions and Renovations 2003 (3.2 M)
- Onondaga County Dept. of Water Environmental Protection Renovations 2003-2004 (2.8M)
- Oswego City School Alterations 2004 (1.6 M)
- Port of Oswego Executive Office Renovations 2004 (1.1 M)
- Oswego City School District Window Replacement 2005 (2.8 M)
- SUNY Oswego Lee Hall Renovations 2005 (1.8 M)
- SUNY Oswego Laker Hall Weight Training Renovations 2005 (.7 M)
- Oswego Hospital Additions and Renovations 2006 (7.7 M)
- DASNY Riggs Hall Additions & Renovation 2005-2007 (10.2 M)
- SUNY Oswego Elevator Upgrades 2007 (.6 M)
- SUNY Oswego Mechanical Upgrades and Boiler Replacement 2007 (1.2 M)
- Westhill CSD Renovations 2008 (3.8 M)
- SUNY Oswego Term Contracts – Carpentry & Masonry 2008-2012 (.6 M)
- Rehab Labs for Cell/Dev. Phase III-Old Weiskotten Hall 2009 (5.2 M)
- Oswego City School District Phase 1B 2009 (3.2 M)
- Fulton CSD 2007 Capital Improvements 2009 (11.0 M)
- Oswego City School District Phase 2B 2009 (8.8 M)
- SUNY Oswego Sheldon Hall Restoration 2010 (9.6 M)
- Port of Oswego Emergency Barrel Vault Repairs 2010 (1.0 M)
- SUNY Oswego Wilber Addition 2011 (3.0 M)
- SUNY Oswego Park Renovation 2012 (17.6 M)
- CCC- Fulton Campus 2012 (4.4 M)
- CNY Biotech 2013 (1.9 M)
- Auburn CSD 2013 (4.0 M)
- DASNY Residence Hall Window Replacement 2012 (3.8 M)