



## **WORKSHOP: Doing Business with the State**

### **When:**

Wed., Aug. 17, 2016

10 a.m. - Building and  
Construction Industry

2 p.m. - All Other Industries

### **Location:**

2295 Victoria Ave.,  
Suite 364  
Ft. Myers, FL 33902

# **REGISTER NOW!**

The Florida Department of Environmental Protection is offering these FREE workshops to assist you and your company in navigating the State of Florida's procurement system. The workshops will include helpful tips in the following areas:

- » How to compete to provide goods and services to state agencies (locally and statewide)
- » How to search for current and past competitive solicitations in the state's online vendor bid system
- » How to develop business-to-business leads using the My Florida Market Place database which contains over 90,000 businesses

---

Contact Randy Landers at  
[Randal.Landers@dep.state.fl.us](mailto:Randal.Landers@dep.state.fl.us)  
or 239-344-5659 with any questions.