

Terrence Scott Dolan
581 19th St NW
Naples, Florida 34120
Cell: 239-229-7397

PROFESSIONAL EXPERIENCE

Lykes Land Investments, Inc. (January 2007-Present)

Director of Business Development and Planning (since October 2011)

- Management, business development promotion, and coordination of all necessary planning & entitlement work for the 4,700 acre Americas Gateway Logistics Center (AGLC); planned to be the third largest intermodal logistics center in the USA. Directed and obtained “Mixed-Use Planned Development” (MPD) Zoning Entitlement Approval for first 1,950 acre phase. Work in coordination with all potential “early-in” site developers and businesses:
 - Work in coordination with all local governments and State’s Economic Development Entities (i.e. DEO, EFI, Florida Chamber) on advancement of Governor’s “Economic Platform” within the Heartland Region of Florida.
 - Management of all project consultants, comprehensive project administration, development timelines, and both annual and long term financial budgets. Possess fiscal analysis and project management capabilities that are necessary to assess, forecast and manage projects to achieve business goals.
 - Co-authored Economic Development Comp Plan Policies, adopted by Glades County BCC, to stimulate and enhance favorable business climate conditions for county. Participate in evaluating applicable tax incentive options and state/federal grant opportunities for local rural local governments to advance development potential.
 - Conduct AGLC presentation and strategy sessions with all regional FDOT District Secretaries, and high level staff, on port and logistics center planning and needs analyses.
 - Provide complete in-house marketing services for promotion of the AGLC to all interested parties. Working for past three years directly with all South Florida Port staffs (Exec. Directors, Chief Planning Directors, etc.) on coordination of future logistics for utilization of AGLC to enhance transport and shipping options.

Director of Planning and Environmental Services

- Manage and direct all master land use planning, and required planning entitlement processes for Lykes Land Investments, Inc. (LLI) holdings in both Glades and Highlands Counties (in excess of 350,000 acres). Manage planning paths, legal consultants, and all other professional service contracts for a variety of ongoing large scale projects, including comprehensive entitlement process management and (unanimous) approval for the Mixed Use Lake Placid Groves DRI. Work in-depth with

state, regional and local governments (i.e. County Commissioners, staff, etc.) to develop, promote and approve a multitude of business initiatives created by LLI.

- Coordinated with Florida Power & Light (FP&L), acting as LLI representative, on all land use siting and permitting issues related to future 1,600 acre (future) solar panel field on Lykes Bros land holdings in Glades County. Potential to be the largest facility in the USA. Handle all interfaces with FP&L on contractual land sale issues, permitting, environmental and wildlife mitigation review (2008-2012).
- Directed all USFWS Panther Mitigation Negotiations/Planning Scenarios, Rural Land Stewardship (RLS) and Mitigation Banking Analyses, and potential South Florida Panther Future Corridor Alignments for the company. * Also, see WCI Communities related experience below.
- Assist with all potential economic development opportunities to determine applicability for Lykes' land holdings.
- Act as lead company representative on green building initiatives for LLI. Use past work experiences to attend and participate in many green building councils and group events around the State of Florida.

Assist with all company due diligence, public relations and internal web site design for LLI. Work in development of project financial proformas, forecasting anticipated financial needs, phasing and allocations.

WCI Communities, Inc., Fort Myers & Naples, Florida (September 1988 to January 2007),

Director of Environmental Services

- Directed all required federal, state and local environmental permit negotiations, associated due diligence actions and land acquisition, and wetland and wildlife mitigation for corporation in order to initiate site development of large-scale master planned communities.
- Administered WCI's (multi-million dollar contract) business partnership with Audubon International's Gold Signature Certification Program for all participating WCI Communities.
- Oversaw all environmental entitlements and planning related issues; including post-permit monitoring and compliance for over 50,000 acres of total land holdings. Analyzed and delineated wetland jurisdictional lines on properties. Used full working knowledge of land use issues and present day legalities related to protected wildlife species, current mitigation policies and associated regulatory requirements. Maintained productive working relationships (long term) with various USFWS staff, SFWMD staff and present Governing Board members, as well as SWFRPC, FDEP, FFWCC and Local Government personnel.

- Supervised a departmental annual budget in excess of \$3,000,000. Work in development of project financial proformas, forecasting anticipated financial needs, phasing and allocations.
- Provided “expert testimony” for local and state government public hearing processes for all land use considerations and requests in the field of environmental policy and analysis of current rules and regulations. (i.e. Zoning Boards, Hearing Examiners, Planning Agencies, Board of County Commissioners, City Councils). Testified before the Governor and Cabinet regarding Sovereign Land Use Issues for WCI’s marinas.
- Assisted in master site planning and strategy assessment for all communities under development or under consideration by WCI Communities. Successfully managed and negotiated all legal matters related to development environmental permitting and management. Directed WCI’s regional and neighborhood park site development in the various communities.
- Routinely conducted media interviews and performed numerous public relation events with various entities (i.e., local and state News Media, NPR, Wall Street Journal, School Districts, Chambers of Commerce, Business Development Associations, National and Regional Publications, etc.). Worked closely with WCI Public Relations Department on events, corporate messaging and meeting media needs.

S.W. Fl. Regional Planning Council, Environmental Analyst, January 1985 - September 1988

- Reviewed and analyzed regionally significant environmental issues for a five-county S.W. Florida Area, including the analysis of 35 DRI applications.

South Florida Water Management District, Field Representative, January 1983 - January 1985

SKILLS

- High level project consultant management, complete project administration, development of project timelines. Provide valued input for creation of both annual and long term financial budgets for company. Possess fiscal analysis and project management capabilities that are necessary to assess, forecast and manage projects to achieve business goals.
- Known for possessing excellent writing and communication skills.
- Provide broad input for both the initial and “end result” planning and design of communities, utilizing knowledge of all core regulatory requirements. Provide the company with specific analyses, as they may pertain to planning, zoning and environmental issues facing the community design proposal.
- Skilled interpretation of cartographic and aerial data, along with basic CADD/GIS and other planning design tools necessary to advance the planning and development of communities. Work directly with GIS staffs on the development and database creation for department.

- Proficient knowledge of MS Word, Excel, PowerPoint and Project.
- Self-Starter, Leader, Team Player, seen within all corporations as a “Jack-of-All Trades”. Knows where to find the solution.

EDUCATION

- University of South Florida, Tampa, Florida; Bachelor of Arts Degree in Social and Behavioral Sciences, December 1980. Double Major in Physical Geography and Experimental Psychology. Overall core emphasis on planning disciplines, natural resource-oriented courses and lab studies.
- Extensive planning background and comprehensive knowledge of SW Florida Planning and Environmental Issues for over thirty years. Utilized for many news interviews and magazine articles throughout the years as an excellent resource. Providing fair and balanced input.
- Partial Masters of Science Degree in Hydrology, USF, 1981-1982.
- Completed many continuing education courses in Environmental Law, Urban and Regional Planning, and Computer Utilization, well in excess of 200 hours.

AFFILIATIONS/APPOINTMENTS

- Current Board Director of the Highlands County Industrial Development Authority and Economic Development Commission (IDA-EDC). Sitting member since October 2012.
- Graduate Member of Leadership Highlands Program, Class of 2011.
- Graduate of Leadership Hendry-Glades, May 2008.
- Served a County Commissioner appointed two-year term on the Collier County Environmental Advisory Council (EAC) (June 2005-June 2007).
- Graduate of the Leadership Collier Program (Class of 2004). Provided presentations to subsequent Leadership Classes in field of environmental permitting, business planning strategies and obtainment of required entitlements.
- Graduate of WCI Leadership Program (2005).
- Vice Chairman of the Estero Bay Agency for Bay Management (2002-2007), overall member (1999-2007).
- Member of both Florida and American Planning Association since 1985.
- Past member of CREW Environmental Trust Board of Trustees.
- Past S.W. Florida Coalition for Environmental Education (SWFCEE) Board Member.
- Member of multiple SFWMD Working Groups, representing development community interests. Continuing work effort, as requested.

PERSONAL

- Married to Diana L. Dolan, four grown children (Ages 23-27 yrs. old)
- Own and have bred Appaloosa Horses; trail ride throughout numerous Florida State Parks and Forests, N.C. & Virginia Blue Ridge and Smoky Mountain Areas. Goal is to ride all available Florida State Parks and Forests; and in the future, participate in full-scale Montana cattle drive.

- Continue to pursue (and improve upon) hobby of sports, portrait and nature photography.
- Southwest Florida Resident since 1982.
- High School All-American in Track and Field (1975-76).