



**RESOLUTION
NAHB Dues Increase for 2017**

WHEREAS, the Collier Building Industry Association (CBIA) acknowledges that the NAHB needs an appropriate amount of income to sustain their normal operations; and

WHEREAS, we also acknowledge that CBIA also needs appropriate amounts of income to sustain their operations; and

WHEREAS, the members of the CBIA and HBA's of Florida depend on dues revenue for approximately 1/3 or 33% of our annual income; and

WHEREAS, HBA's of Florida currently contribute approximately 4% to the overall dues revenue received by NAHB in 2015 totaling approximately \$1,500,000; and

WHEREAS, the NAHB is planning to increase the dues collected per member in 2017 from \$182 to \$198, even though it is projected to be cash positive in 2016 for the first time since 2008; and

WHEREAS, the NAHB is planning to increase its annual budget by approximately \$2,000,000 or 2.75% in 2017, over its \$73,501,694 budget for 2016; and

WHEREAS, NAHB has a balance of Unassigned Reserves of \$62,252,317, and a total Reserve of \$76,542,422 as of April 30, 2016; and

WHEREAS, overall membership in NAHB and its Affiliates is not growing at a desirable pace and a third installment of the previously approved annual dues increase is likely to have a negative impact on increasing the pace of growth in membership; and

WHEREAS, the Collier Building Industry Association and most of Florida's Affiliates have substantially reduced budgets and resisted dues increases to keep the cost of joining affordable; and

NOW, THEREFORE, BE IT RESOLVED that the Collier Building Industry Association opposes the \$16 per member dues increase from NAHB set to take effect in 2017, and request NAHB to revise its budget accordingly; and

BE IT FURTHER RESOLVED, that the Collier Building Industry Association delegates to the 2016 Summer National Association of Home Builders Board Meeting are hereby requested to oppose any budget resolution which includes a dues increase, and support resolutions in opposition to the proposed increase. **ADOPTED** on the ____ day of July 2016 by the Collier Building Industry Association Board of Directors.


Terry Kelly, President CBIA


Kathleen Curatolo, Chief Executive Officer